2022 SPONSOR & EXHIBITOR PROSPECTUS



October 3-6, 2022
Crystal Gateway Marriott
WASHINGTON, D.C. & ONLINE [EDT]

Technologies and Strategies for Safe and Efficacious Products in the Clinic



Sponsor the #1 Immunogenicity & Bioassay Event in the U.S. Bringing Together Industry, Academia & Regulatory Authorities

CHI is excited to host its 14th Annual Immunogenicity & Bioassay Summit – a "Live" In-Person & Virtual event. We'll examine challenges facing the industry with NEW case studies, NEW perspectives and NEW approaches. Learn from the industry, academia and the regulatory authorities at 3 Conference Programs, Symposium, Training Seminar and several Short Courses. Once again, we'll host interactive breakouts on various niche topics so delegates can share experiences and generate new ideas. Plus, attend a live and virtual exhibit/poster hall with innovative products & services. We look forward to greeting you at Crystal Gateway Marriott in Washington, DC.









2022 Conference Programs



Immunogenicity Assessment & Clinical Relevance



Optimizing Bioassays for Biologics



Immunogenicity Prediction & Control



Symposium 1: Immunology for Biotherapeutics













Preliminary Agenda Deadline: Friday, April 8

Promoted heavily through email & social media.



Final (Print) Agenda Deadline: Friday, May 6

Mailed to 100,000 targeted prospects! Meeting the print deadline will maximize your exposure (& ROI)!



Extremely high-quality presentations and excellent networking opportunities. Feedback from the FDA was invaluable. 🗾

Professor, Head and Member, La Jolla **Institute for Immunology**









Sponsorship Opportunities



Sponsorship Level	Pricing	Exhibition/Meeting Space & Delegate Passes	Thought Leadership & Branding
CORPORATE SPONSOR: AGENDA PRESENTATION	\$11,000 (15-Minute Presentation) 14,000 (30-Minute Presentation)	 One 10 X 10 exhibit space Two (2) main conference registrations plus one speaker (total of 3) – excludes access to short courses Two (2) booth-only personnel passes Additional registrations can be acquired at a discount- Limited to 5 	 15-minute or 30-minute podium presentation in session room (program-specific) Talk promoted in brochure(s) as part of the program agenda (subject to print deadlines) Onsite signage designating your company as a Corporate Sponsor Full GDPR compliant contact information of all participants registered for the program in which your presentation occurred shared about one week post event Prominently list your company as a Corporate Sponsor on the conference proceedings
INVITATION-ONLY VIP DINNER: CORPORATE SPONSOR	\$14,000 11,000 (Without Exhibit Space)	 One 10X10 exhibit space Two (2) main conference registrations – excludes access to the short courses Two (2) booth-only personnel passes Additional Registrations can be acquired at Sponsor discount – Maximum of 5 	 Sponsor will host an Invitation-Only VIP Dinner (restaurant and exact date/time to be determined). To insure optimum face-to-face networking, CHI suggests dinner be limited to 10-12 guests, plus up to three representatives from Sponsoring company and two representatives from Cambridge Healthtech Institute. CHI will work closely with Sponsor to develop an invitation format and invitees list Sponsor will preselect TOP prospects whom they want to meet with from the preconference attendee list CHI will extend invitations Please note, CHI will forward the pre-registration list 3-4 weeks out from the event date (post advanced registration deadline) to ensure largest prospect list. Please select the number of prospects requested by the Client Service Specialist. This is a larger number than desired amount. Promotion as Corporate Sponsor on conference brochure (subject to print deadlines)

All programs above also include:

- Attendee list for one-time physical mailing via a 3rd party mail house
- Corporate logo link on the conference website
- Access to one-to-one Networking App
- Conference discount code provided to your clients and prospects to attend
- Customized banners for you to promote your participation on social media, website and in email
- Corporate logo inside the final conference brochures (Subject to print deadlines)
- Attendee lists for one-time physical mailing via a 3rd party mail house
- Promotion in post-conference proceedings sent to all attendees

For more information regarding sponsorship availability, please contact:



Aimee Croke Business Development Manager T: 781-292-0777 acroke@cambridgeinnovationinstitute.com









Sponsorship Opportunities



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CORPORATE SPONSOR: 1:1 MEETINGS	\$14,000	 One 10X10 exhibit space (Booth #) - includes side rails and backdrop with pipe and drape. Additional furnishings and materials can be ordered through the event General Contractor. Two (2) main conference registrations – excludes access to the short courses Two (2) booth-only personnel passes 	 CHI will set up a set of 6-8 one-on-one meetings with your top prospects (selected by you from the pre-registration attendee list) and confirm attendance CHI will extend invitations, conduct follow-up and monitor responses CHI will place reminder cards in the badges of attendees prior to event check-in Small meeting space for one-on-one meetings (curtained-off space in the exhibit hall furnished with table and chairs) OPTION: Build out a meeting room within the exhibit hall – Door and walls to meeting room for added privacy Honorarium will be provided (on behalf of CHI) to the attendees who attend meetings Full GDPR complaint contact info of the attendees who RSVP'd even if they cancel their appointment
CORPORATE SUPPORT	\$6,500	 One 10X10 exhibit space - includes side rails and backdrop with pipe and drape 	Prominently list your company as a Corporate Support Sponsor on the conference proceedings
SPONSOR		 One (1) main conference registration – excludes symposia and short courses 	

All programs above also include:

- Attendee list for one-time physical mailing via a 3rd party mail house
- Corporate logo link on the conference website
- Access to one-to-one Networking App
- Conference discount code provided to your clients and prospects to attend
- Customized banners for you to promote your participation on social media, website and in email
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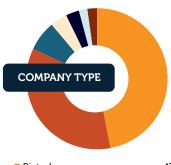


One (1) booth staff registration – excludes

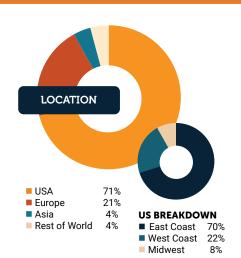
symposia and short courses



2021 Attendee Demographics



Biotech ■ Pharma 35% ■ Government 7% Healthcare 4% 3% ■ Services 2% Academic



DELEGATE TITLE Scientist/Technologist Director 21% Exectuive 10% 10% Manager

Past Sponsors & Exhibitors

Abzena plc Lonza AG Alliance Pharma Inc MilliporeSigma Andrew Alliance NeoMed Precision for Medicine BioAgilytix Labs Oncology & Rare Disease **BioAssay Sciences** Prolmmune Ltd CMIC Inc Sino Biological US Inc Creaty MicroTech Inc **Smithers** Gyros Protein Technol-SQI Diagnostics ogies **ICON Dev Solutions** Stegmann Systems **GmbH** Immunologix Labs **STEMCELL** Intertek Technologies Inc KCAS Bioanalytical & Svar Life Science Biomarker Svcs

Sample of 2021 Attendes



Societies

Sr. Scientist, Discovery

SSABIN

2%

Sr. Director, Analytical Dev & Translational Immunology



Sr. Principal Scientist



Sr. Scientist



■ Sales & Marketing

Professor

Assistant

Sr. Researcher, Drug Safety



Scientist I, Bioassays & Analytical Development

5%

2%

1%



Lonza

Bioassay Development Lead



Director Immunogenicity



Sr. Project Clinical



NEI Investigator. NeuroImmune Regulome



Director, Discovery Biotherapeutics



Global R&D Groton Labs. Sr. Director



Principal Research Scientist

Director & Clinical Assay Lead



Director & Head, Clinical Bioanalytical Sciences



Roche Diagnostics GmbH, Sr. Scientist, Large Molecule Bioanalytical R&D



Research Biologist, Office of Tissue & Advanced Therapies



Roche Pharma Head, Immunosafety



Scientific Leader & Investigator, Immunogenicity



PrIncipal Scientist



Sr. Scientist

SANOFI

Director & Head Bioassay &

Molecular Analytical Dev



PrIncipal Scientist & Group Leader, PPDM

View Additional 2021 Attendees!











INQUIRE ABOUT SPONSORSHIP

LIFE SCIENCE

LEAD GENERATION **PROGRAMS**

Content Marketing to Generate Targeted Leads in Life Sciences



Looking to connect with global, high-quality industry professionals? CHI offers comprehensive lead generation programs that allow you to promote your scientific message from any location in the world. We will mine our database of over 800,000 life science professionals to match your specific needs, and guarantee a minimum of 100 leads per program!

WHY LEAD GENERATION?

- 80% of marketers rate webinars as one of their top 3 marketing tactics for lead generation (Forrester Research)
- One of the fastest and easiest ways to get the attention of your target audience
- Build a new list of qualified leads quickly
- Present solutions and educate your prospects and clients
- Lower cost to reach your target market
- Reach a national and international audience

WHY CHI?

- · Cultivated strong relationships with high-level industry speakers
- **Experienced Marketing, Platform** Management/Operations and **Editorial teams**
- Extensive database of over 800,000 prospects, spanning from drug discovery and development to clinical trials
- Bundle your conference and lead generation initiatives under one annual integrated marcom plan and save money!
- Industry-wide reputation for consistently producing strong scientific content, with over 22 years of producing targeted scientific conferences

Content Marketing Options Include:

- Webinars
- Whitepapers
- Market Research
- **eBooks**
- **Podcasts**











The CHI Sales Journey

Take advantage of these proven strategies to connect witah your preferred audience at Next Generation DX Summit!





Dedicated Sales **Managers**

Work with our Sales Managers to develop a customized sponsorship package specific to your marketing needs and budget.





Thought Leadership

Position your company's messaging using our many programs designed to effectively reach your target audience.





Pre-Event Marketing & Promotion

Sign up early and ensure maximum exposure throughout the event marketing campaign. Work with our Marketing Manager to co-promote your presence at the event.





On-Site Branding & Experience

Work with the Advertising Manager and the Client Services team to maximize your brand awareness on-site, and to make sure all deliverables and deadlines are met.





Lead Generation

Schedule onsite meetings with potential and existing clients using our Networking App and One-to-One Meetings service.



Have a Great **Event!**

Arrive onsite with your team to network, learn, and increase your sales pipeline.









Cambridge Healthtech Institute's Related Events









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